

!" #&/
4;O <548G>3> 70AB>AC20==O ?@5?0@0BC

\$#&

!;04 ;V:0@AL:>3> 70A>1C:

4VNGV @5G>28=8: 1 <; @>7G8=C A=>2=>3> 4 <3, :8A;>B8 1>@=>W 8 <3, D5=>;C 39 <3, 0F5B>=C 0,049 <;, @57>@F8=C 78 <3, 5B0=>;C 96 % 0,095 <;
4>?>28=0: 2>40 >G8I5=0.

V:0@AL:0 D>@<0. >7G8= =0H:V@=89.

V48=0 B5<=>-G5@2>=>3> :>;L>@C 7 E0@0:B5@=8< 70?0E>< D5=>;C.

0720 V 465==O 28@>1=8:0.

" «SVB>D0@
#:0W=0, 84500, >=5FL:0 >1;.,

\$0@<0:>B5@0?52B8G=0 3@C?0.

=B8A5?B8G=V B0 457V=DV:CNGV 70A>18. >4 "I D08A %.

:B82=V 4VNGV @5G>28=8, 1> 2E>4OBL 4> A::04C ?@5?0@0BC, 70157?5GCNBL H8@>:89 A?5:B@ ?@>B8=8E 5D5:BV2 ?@8 C@065==OE H:V@8 V A;87>28E >1>;>=>:
V=D5:FV9=8<8 71C4=8:0<8. @5?0@0B ?@>O2:OT B0:>6 DC=3VF84=89 5D5:B ?@8 3@81:>28E C@065==OE 7>2=VH=VE ?>:@82V2.

>:070==O 4;O 70AB>AC20==O.

V:C20==O 70E2>@N20=L H:V@8, A?@8G8=5=8E GCB;828<8 4> :>=5=BV2 ?@5?0@0BC 71C4=8:0<8: @V7=V 2848 45@<0B>DVB>=8, A?>@C<8, 5?V45@<>DVB>=8), 1=0
5:75<0, 68@=0 B0 7@<8 A51>@5W.

@>B8?>:070==O.

V428I5=0 V=482V4C0;L=0 GCB;82VABL H:V@8 4> :>=5=BV2

?@5?0@0BC. 8BOG89 2V: 4>

12 @>:V2. 03VB=VABL, ?5@V>4 3>4C20==O 3@C44N. %@>=VG=V 0;5@3VG=V 45@<0B>78.

0;56=V 70E>48 157?5:8 ?@8 70AB>AC20==V.

V:C20==O ?@5?0@0B>< A;V4 74V9A=N20B8 ?V4 :>=B@>;5< ;V:0@O B0 4>B@8<5=4>20=8E 4>7.

5 A;V4 =0=>A8B8 ?@5?0@0B =0 25;8:V ?>25@E=V BV;0 B0 =5 4>?CA:0B8 ?>B@0?;O==O ?@5?0@0BC 2 >GV.

V:C20==O ?@5?0@0B>< A;V4 ?@>2>48B8 7 >15@56=VABN E2>@8< 7 ?>@CH5==O<8 DC=:FV9 =8@>:.

A>1;82V 70AB5@565==O.

0AB>AC20==O C ?5@V>4 203VB=>ABV 01> 3>4C20==O 3@C44N.

5 70AB>A>2C20B8 6V=:0< C ?5@V>4 203VB=>ABV 01> 3>4C20==O 3@C44N.

40B=VABL 2?;820B8 =0 H284:VABL @50:FVW ?@8 :5@C20==V 02B>B@0=A?>@B< 01> @>I>BV 7 V=H8<8 <5E0=V7<0<8.

?;82C =0 740B=VABL :5@C20B8 02B>B@0=A?>@B< B0 ?@0FN20B8 7 V=H8<8 <5E0=V7<0<8 =5 2802;5=>.

VB8.

5 70AB>A>2C20B8 4VBO< 2V:>< 4> 12 @>:V2.

!?!>AV1 70AB>AC20==O B0 4>78.

>7G8=>< 7<0IC20B8 C@065=V 4V;0=:8 H:V@8 B0 A;87>28E >1>;>=>: 1-3 @078 =0 45=L 4> ;;V=VG=>3> >4C60==O. C@A ;V:C20==O 287=0G0T ;V:0@.

5@54>7C20==O.

@8 B@820;>AC20==V ?@5?0@0BC B0 28:>@8AB0==V 9>3> =0 25;8:8E

4V;O=:0E H:V@8 <6;825 28=8:=5==O 028I, E0@0:B5@=8E 4;O >B@CT==O D5=>;< (70?0<>@>G5==O, A;01:VABL, @>7;048 48E0==O, :>:0?A).# @07V 28=8:=5==O B0:8E

028I =5>1EV4=> 4;O ?0FVT=B0 70157?5G8B8 4>ABC? A2V6>3> ?>2VB@O, 7<8B8 ?@5?0@0B 2>4>N 7V H:V@=8E ?>:@82V2 B0 ?@>25AB8 A8<0B8G=5 ;V:C20==O.

@8 ?5@54>7C20==V <6;825 ?>A8;5==O ?>1VG=8E 5D5:BV2, 0;5@3VG=8E @50:FV9.

"5@0?VO A8<0B8G=0.

>1VG=V 5D5:B8.

50:FVW 3V?5@GCB;82>ABV, 2;:NG0NG80=0DV;0:B8G=89 H>;. :@>?82'O=:C, 0=3V>=52@>B8G=89 =01@O;;

45O:8E ?0FVT=BV2, >A>1;82? ?@8 B@820;>AC20==V, <6CBL 28=8:0B8 028I0 70?0<>@>G5==O, A;01:ABV, @>7;048 48E0==O, AC4<8, A?;CB0=VABL A2V4>>ABV, 3>;>2=89 1V;L, =C4>B0, 1;N20==O, 4V0@5O, >;V3C@VO, 45A:20<0FVO 5?VB5;VN.

@8 ?>02V B0:8E A81EV4=> 7<8B8 70;8H:8 ?@5?0@0BC 7 ?>25@E=V H:V@8 2>4>N; 2V4

@07V ?>028 1C4L-O:8E =51060=8E 028I =5>1EV4=> 725@=CB8A0 4> ;V:0@O!

70T<>4VO 7 V=H8<8 ;V:0@AL:8<8 70A>10<8 B0 V=HV 2848 270T<>4V9.

!;V4 C=8:0B8 >4=>G0A=>3> 70AB>AC20==O ?@>B83@81:>28E 0=B81V>B8:V2 3> 70AB>AC20==O, B0:8E O: 3@875>DC;L2V=, ;>B@8<07>;, ?@5?0@0BV2, 4> A;04C

O:8E 2E>48BL D5=>;, 1>@=0 :8A;>B0, 0 B0:>6 3>@<=>0;L=8E ?@5?0@0BV2. @8 >4=>G0A=>AC20==V 7 ?@5?0@0B0<8 4;O 7>2=VH=L>3> 70AB>AC20==O <>6CBL

28=8:0B8 0;5@3VG=V @50:FVW.

@8 >4=>G0A=>AC20==V 1C4L-O:8E V=H8E ;V:0@AL:8E 70A>1V2 A;V4 ?>2V4<<8B8 ;V:0@O.

"5@ABV.

2 @>:8.

@5?0@0B =5 <>6=0 70AB>A>2C20B8 ?VA;O 70:V=G5==O B5@ABV, 707=0G5=>3> =0 C?0:>2FV!

#<>28 715@V30==O.

15@V30B8 2 >@83V=0;L=V9 C?0:>2FV ?@8 B5>!.
15@V30B8 C =54>ABC?=>

#?0:>2:0.

>25 <; C D;0:>=0E.

0B53>@VO 2V4?CA:C.

57 @5F5?B0.